



Incentives & programs

Locational incentives

There are a variety of locational opportunities and incentives available for foreign direct investments from the municipal, provincial and federal governments, as well as economic development organizations, when making investments in the Windsor-Essex region:

Municipal community improvement programs

City of Windsor Community Improvement Program (CIP):

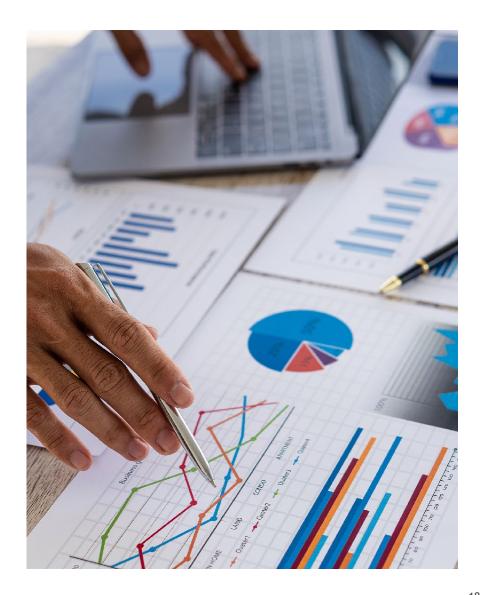
- **Tax Assessment Grant**: Successful applicants are eligible to receive an annual grant for up to 100% of the municipal property tax increase created by an investment, for up to 10 years.
- **Development Charges Grant:** The City of Windsor will wave development charges depending on the investment/project.

Town of Amherstburg Community Improvement Program (CIP):

- **Tax Increment Grant:** Development of vacant lots and major developments of underutilized lots through a rebate of increased municipal property taxes following substantial improvements to a property.
- **Development Charges Grant:** Redevelopment or development of vacant or underutilized lots through a rebate of municipal development charges.

Town of Essex Community Improvement Program (CIP):

- **Development Permit Fee Grant:** Applies to the following uses: a bed and breakfast conversion; the addition of a rental dwelling unit in a settlement area; the construction of a commercial or industrial building in a settlement area; the establishment of an on-farm diversified use or an agriculture related use.
- **Development Charges Grant:** Provides a grant up to the equivalent of the municipal wide services component of the development charges fee applicable to the property owner undertaking works to which development charges apply.
- Tax Increment Equivalent Grant: Provides a grant equivalent to the municipality's annual incremental tax increase from a development that increases the assessed value of the property. Does not apply to greenfield lands.



Incentives & programs

Apprenticeship, training and job creation

The following apprentice, training and job creation incentives are available in the Windsor-Essex region:

- **The Job and Growth Fund:** is a no-interest, repayable contribution to small and medium-sized enterprises fund that support the transition to a green economy.
- **Canada Ontario Job Grant**: supports training that is focused on upskilling the employee that is third-party delivered.
- Apprenticeship Job Creation Tax Credit: a non-refundable investment tax credit equal to 10% of the eligible salaries and wages payable to eligible apprentices.
- Southwestern Ontario Development Fund (SWODF): A grant/load for job creation and investment. New first time FDI or Jurisdictional Competition element may be supported with grant up to 1.5 million.
- Achievement Incentives: offered by Skill Trade Ontario, up to \$4,000 to eligible employers when apprentices meet training and certification milestones.
- Skills Development Fund (SDF): provides funding targets a more diversified workforce (not just limited to apprenticeship) towards two types of projects:

 (1) Skilled Trades/Apprenticeship Training projects must focus on solutions for closing the gap on high-demand jobs by using apprenticeships and hiring new employees with a focus on women, youth, Indigenous people, persons with disabilities, newcomers and veterans.
 - (2) Workforce Development through Skills Training projects must focus on developing new or existing skills within your workforce, including virtual training programs, textbook costs, and other training related expenses.
- Upskilling for Industry Initiative (UII): an initiative that is an employer-driven approach that seeks to identify industries' skills needs in high-growth sectors (digital technology, cyber security, agriculture technology, advanced manufacturing, clean technology, and biomanufacturing) and respond to them by delivering short-cycle training to workers.

Foreign trade programs

Windsor-Essex is designated as a Foreign Trade Zone (FTZ), which allows tax and tariff exemptions to promote cross-border business and production. Invest WindsorEssex leads the Foreign Trade Zone programs for the region and is a one-stop-shop for information on Canada's FTZ policies and programs.

FTZ programs:

- Help your company manage inventory and cash flow by offering programs that reduce or refund import duties on products that are later exported.
- Relieve export-oriented companies from paying HST on products that will be exported.



Incentives & programs

Research and innovation support

The following research and innovation supports are available to businesses located in Windsor-Essex:

- National Research Council of Canada Industrial Research Assistance
 Program: provides innovation assistance to small and medium sized
 businesses through financial help, advisory services and connections to the
 best business, and research and development expertise in Canada.
- Federal Economic Development Agency for Southern Ontario: provides funding to bridge private sector investment in start-up businesses, women entrepreneurship strategies, business scale-up and productivity, regional innovation ecosystems and diversification.
- Scientific Research and Experimental Development Tax Incentive Program: provides a tax incentive for companies to achieve technological advancement to create new materials, devices, products or processes.
- Ontario Innovation Tax Credit: provides qualifying corporations with a refundable tax credit for certain expenditures on scientific research and experimental development performed in Ontario.
- **Strategic Innovation Fund:** provides funding for innovative projects across the economy—including in the life sciences, automotive, aerospace, and agriculture sectors.
- Strategic Innovation Fund: Net Zero Accelerator Initiative: Provides additional funding for innovative clean technology projects.
- **Next Generation Manufacturing Canada Supercluster Projects:** provides funding for projects that demonstrate the development or application of an advanced manufacturing technology or process.





Connect with us to find out more:

Joe Goncalves

Director, Investment Attraction

Email:jgoncalves@investwindsoressex.com

Phone: 1-519-818-7639

Na Qu

Investment Attraction Specialist

Email: nqu@investwindsoressex.com

Phone: 1-519-992-6609