

## Employer Support Programs

November 2020

Min./Agency	Program	Purpose
		<b>CAPITALIZATION AND FINANCING</b>
BDC (Business Development Canada)	<b>Business Development Bank of Canada</b>	<p>BDC offers financing solutions for entrepreneurs, whether you're looking to expand production, purchase new equipment or access financing for a special project. Loans available to help with working capital, buying a business, investing in real estate, purchasing equipment, start-up financing, technology financing, transferring a business or business expansion. BDC also offers entrepreneurs help with venture capital as well as growth and transitional capital.</p> <p><a href="http://www.bdc.ca">www.bdc.ca</a> Celso Oliveira (519) 257-6807 / <a href="mailto:celso.oliveira@bdc.ca">celso.oliveira@bdc.ca</a></p>
Federal – Canadian Crown Corporation	<b>Export Development Canada</b>	<p>Crown corporation that supports and develops, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond international business opportunities. EDC provides insurance and financial services, bonding products, and small business solutions to Canadian exporters and investors; EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due diligence. Export Express and Export Express Credit assists with marketing.</p> <p><a href="http://www.edc.ca">http://www.edc.ca</a> Kyle Fratarcangeli 519 300 6794 <a href="mailto:KFratarcangeli@edc.ca">KFratarcangeli@edc.ca</a></p>
MEDJCT	<b>South Western Ontario Development Fund</b>	<p>Up to 15% grant (max \$500K) / loan (max \$5M) for job creation and investment.</p> <p>Supports:</p> <ul style="list-style-type: none"> <li>• Investments in equipment, new technologies, talent and training to enhance business productivity and competitiveness, leading to growth;</li> <li>• Investment in new operations in Eastern or Southwestern Ontario.</li> <li>• Investment in existing operations that lead to business expansion and introduction of new products or services or new markets.</li> </ul> <p>Priority will be given to projects that generate regional economic impacts beyond the company.</p> <p><a href="http://www.ontario.ca/southwesternfund">www.ontario.ca/southwesternfund</a> Local Contact: <a href="mailto:Nancy.Creighton@ontario.ca">Nancy Creighton - nancy.creighton@ontario.ca</a> 519-259-5509</p>
FedDev	<b>Business Scale Up and Productivity</b>	<p>Assists existing southern Ontario businesses to adopt new technologies that have the potential to improve productivity and expand their operations. Loans from \$500K to \$10M for new technologies, processes and related skills, business/market development and expansion, facilities improvement and expansion – up to 35% repayable contribution. 0% interest, flexible repayment terms.</p> <p><a href="http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02466.html?OpenDocument">http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02466.html?OpenDocument</a> <a href="mailto:Markate.Toyloy@canada.ca">Markate.Toyloy@canada.ca</a> 1 (647)-643-8375</p>
FedDev	<b>Community Futures Development Corp.</b>	<p>Community based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides loans to small businesses in rural communities up to \$250,000 for equipment, inventory, working capital, etc.</p> <p><a href="https://www.cfontario.ca/index.php/public-information">https://www.cfontario.ca/index.php/public-information</a> Our area is supported by the Business Resource Centre of Essex County. <a href="http://www.EC-BusinessResourceCentre.ca">www.EC-BusinessResourceCentre.ca</a> Diane Malenfant-Business Resource Centre of Essex County, 519-776.4611 x16 <a href="mailto:help@EC-BusinessResourceCentre.ca">help@EC-BusinessResourceCentre.ca</a></p>
Innovation, Science and Economic Development Canada (ISED)	<b>Canada Small Business Financing Program</b>	<p>Loan available from <b>any chartered bank</b> for companies with less than \$10 M in revenues for capital acquisition. Up to \$350 K (\$1M for real estate) at prime + 3% +2% registration fee.</p> <p><a href="http://www.ic.gc.ca/csbfp">www.ic.gc.ca/csbfp</a> 1.866.959.1699</p>

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509

FedDev Ontario	<b>Southern Ontario Fund for Investment in Innovation (SOFII)</b>	Loans of \$150,000 to \$500,000 are available to support such growth activities as late stage commercialization, new product or service development new applications or market, or development or implementation of new processes or technologies. For more information, please go to the Western Ontario CFDC website at <a href="http://www.wocfdca.ca">www.wocfdca.ca</a> David Penton, 519-752-0381 <a href="mailto:david@wocfdca.com">david@wocfdca.com</a> or Diane Malenfant / (519) 776-4611 x 16 / <a href="mailto:dmalenfant@EC-businessresourcecentre.ca">dmalenfant@EC-businessresourcecentre.ca</a> <a href="http://www.sofii.ca/">http://www.sofii.ca/</a>
Futurpreneur Canada	<b>Futurpreneur</b>	Loan of \$20,000 to start business for individuals age 18 to 39. Those who qualify can also apply for an additional \$40,000 through the Futurpreneur-BDC Start-Up Financing Program. <a href="http://www.futurpreneur.ca/en/resources/">http://www.futurpreneur.ca/en/resources/</a> Mentors provide business advice, as well as support and encouragement, to help young entrepreneurs remain focused on what is important for the success of their business. Find out more about being hand-matched with a Futurpreneur Canada mentor or about volunteering as a Futurpreneur Canada mentor. <a href="http://www.futurpreneur.ca/en/mentoring/">http://www.futurpreneur.ca/en/mentoring/</a> Sabrina DeMarco (519) 253-6900 <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a>
MEDJCT	<b>Summer Company</b>	Provides full-time students ages 15-29 an opportunity to start and run a summer business. Awards of up to \$3,000. <a href="https://www.ontario.ca/page/start-summer-company-students">https://www.ontario.ca/page/start-summer-company-students</a> <a href="http://www.windsorsexsmallbusiness.com/summercompany">http://www.windsorsexsmallbusiness.com/summercompany</a> Sabrina DeMarco (519) 253-6900 <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a>
MEDJCT	<b>Starter Company Plus</b>	Provides young people, ages 18-29, with the resources and knowledge they need to start and grow their business. Candidates may be eligible to receive up to \$5,000 to put towards their business. <a href="http://www.windsorsexsmallbusiness.com/startercompany">http://www.windsorsexsmallbusiness.com/startercompany</a> Sabrina DeMarco (519-253-6900 / <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a> Myrtle Donnipad (519) 253-6900 x2234 / <a href="mailto:mdonnipad@windsorsexsmallbusiness.com">mdonnipad@windsorsexsmallbusiness.com</a> <a href="https://www.ontario.ca/page/small-business-advice-support-services-regulations">https://www.ontario.ca/page/small-business-advice-support-services-regulations</a>
Fed Dev	<b>Community Economic Development and Diversification</b>	No interest, repayable contributions from \$250,000 up to \$5 million per project for incorporated businesses, including Indigenous businesses. Non-repayable contributions from \$250,000 up to \$5 million per project for not-for-profit organizations. <b>Funding is available to:</b> Enhance business attraction, investment, retention and employment opportunities in southern Ontario communities. <ul style="list-style-type: none"> <li>• Develop and expand collaborative efforts that strengthen regional competitiveness.</li> <li>• Support regional businesses, hubs and communities with the goal of economic diversification, integration and transformation.</li> </ul> <a href="https://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02475.html?OpenDocument">https://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02475.html?OpenDocument</a> Markate.Toyloy@canada.ca 1 (647)-643-8375
Innovation, Science and Economic Development Canada (ISED)	<b>Strategic Innovation Fund</b>	Five Streams - Stream 2 involves business expansion. Stream 3 is for attraction of large investment. Focus is on larger projects (over \$10 million in requested contribution) <a href="http://www.ic.gc.ca/eic/site/125.nsf/eng/home">http://www.ic.gc.ca/eic/site/125.nsf/eng/home</a> 1-800-328-6189 Local Contact: Liana Daltoe / (519) 562-8492 / <a href="mailto:liana.daltoe@canada.ca">liana.daltoe@canada.ca</a>
Global Affairs Canada	<b>CanExport</b>	Up to \$75,000 in funding to cover up to 75% of your international market development activities. Canadian small and medium-sized enterprises (SMEs) may choose up to (5) export markets to target, where your company has no or minimal business. <a href="https://www.tradecommissioner.gc.ca/funding-financement/canexport/sme-pme/index.aspx?lang=eng">https://www.tradecommissioner.gc.ca/funding-financement/canexport/sme-pme/index.aspx?lang=eng</a> Directory – Ontario regional Office - <a href="https://www.tradecommissioner.gc.ca/ontario.aspx?lang=eng">https://www.tradecommissioner.gc.ca/ontario.aspx?lang=eng</a> <a href="mailto:Ontario.TCS-SDC@international.gc.ca">Ontario.TCS-SDC@international.gc.ca</a>
Innovation, Science and Economic Development Canada (ISED)	<b>NGEN – Next Generation Manufacturing Supercluster</b>	Next Generation Manufacturing Supercluster will build next-generation manufacturing capabilities, incorporating technologies like advanced robotics and 3D printing. By focusing on training and technology adoption, this supercluster will help make the words “Made in Canada” synonymous with “innovative” and “value added” Support and collaboration <a href="https://www.ngen.ca/">https://www.ngen.ca/</a> More information: <a href="mailto:info@ngen.ca">info@ngen.ca</a> <a href="https://www.ic.gc.ca/eic/site/093.nsf/eng/00010.html">https://www.ic.gc.ca/eic/site/093.nsf/eng/00010.html</a>
MEDJCT	<b>Ontario Automotive Modernization Program (O-AMP)</b>	Auto sector supplier businesses (50% minimum) could get up to \$100,000 to help cover up to 50% of eligible project costs - to improve operational efficiency and competitiveness through the adoption of Lean Manufacturing processes and Industry 4.0 related technologies. Less than 500 employees (in Ontario), 2 years operations For more information, please see the eligible cost guideline in the <a href="https://www.ontario.ca/page/ontario-automotive-modernization-program">O-AMP program guide</a> . <a href="https://www.ontario.ca/page/ontario-automotive-modernization-program">https://www.ontario.ca/page/ontario-automotive-modernization-program</a> To discuss your possible application/project, contact: MEDJCT, Nancy Creighton, 519-259-5509 or <a href="mailto:Nancy.Creighton@ontario.ca">Nancy.Creighton@ontario.ca</a>

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509

Agriculture and Agri-Food Canada	<b>AgrilInnovate Program</b>	<p>A repayable contribution of 50 percent of total eligible costs, to a maximum of \$10 million for projects that aim to accelerate the commercialization, adoption and/or demonstration of innovative products, technologies, processes or services that increase Agri-sector competitiveness and sustainability. In order to be eligible for funding, applicants must clearly illustrate how proposed projects will commercialize/adopt/demonstrate an innovation new to the sector or country. Expenses can include:</p> <p>Expansion or modernization of a facility or site to demonstrate, commercialize or adopt an innovative agricultural, agri-food or agri-based product, technology, process or service:</p> <ul style="list-style-type: none"> <li>• Purchase and installation of equipment;</li> <li>• Training and development of staff necessary for the successful completion of the project; and/or,</li> <li>• Marketing activities, provided they form a minor component of a project. Projects solely involving the development or implementation of marketing plans are not eligible. <a href="https://www.agr.gc.ca/eng/agricultural-programs-and-services/agriinnovate-program/?id=1515682916298">https://www.agr.gc.ca/eng/agricultural-programs-and-services/agriinnovate-program/?id=1515682916298</a></li> </ul> <p>1-877-246-4682 <a href="mailto:aaaf.ccap-aip.pca-pai.aac@canada.ca">aaaf.ccap-aip.pca-pai.aac@canada.ca</a> OMAFRA Contact: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> (519)-362-1499</p>
OMAFRA	<b>Canadian Agriculture Partnership (CAP funding)</b>	<p>CAP is a new five-year commitment by Canada's federal, provincial and territorial governments that will support Canada's agri-food and agri-products sectors. Strategic initiatives including cost-share funding will support projects in the following key priority areas, with <a href="#">research and innovation</a> continuing to be a focus across all programming: 1. <a href="#">Economic development</a> 2. <a href="#">Environmental stewardship</a> to enhance water quality and soil health and 3. <a href="#">Protection and assurance</a> to reinforce the foundation for public trust in the sector through improved assurance systems in food safety and plant and animal health. <a href="#">Producers</a>, <a href="#">Processors</a>, and Other Businesses can apply for cost-share funding. Check website for intake dates. All businesses must complete the <a href="#">program enrolment form</a> before applying for cost-share funding. Program guides are available at: <a href="http://www.ontarioprogramguides.net">www.ontarioprogramguides.net</a>. Business can submit applications online at: <a href="http://www.ontarioprograms.net">www.ontarioprograms.net</a>. OMAFRA Contact: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> (519) 676-3325 (Food and bio-based processing sector and Jeff Kinsella: <a href="mailto:jeff.kinsella@ontario.ca">jeff.kinsella@ontario.ca</a> 519-674-1335</p>
Ministry of Natural Resources and Forestry	<b>Forest Sector Investment and Innovation Program (FSIIP)</b>	<p>Support is available for projects with at least \$3 million in eligible costs undertaken by for-profit manufacturers and processors of wood and forest biomass across Ontario, including saw mills, pulp and paper mills, secondary wood manufacturers and bio-economy projects. Funding support of up to 30% of eligible costs in the form of a performance-based loan (of which, up to 50% may be forgivable). Grants of up to 15% of eligible costs may be considered in exceptional situations at the discretion of the province.</p> <p><a href="https://www.ontario.ca/page/forestry-sector-investment-innovation-program?_ga=2.177276007.354775256.1575041769-1215655203.1533664409">https://www.ontario.ca/page/forestry-sector-investment-innovation-program?_ga=2.177276007.354775256.1575041769-1215655203.1533664409</a></p>
IESO	<b>Save on Energy Program</b>	<p>Get support incentives towards eligible energy-efficiency projects. Energy efficient retrofit incentives, Energy Manager, Energy Performance and Process and Systems Upgrades Program. New programs coming in January 2021.</p> <p><a href="https://saveonenergy.ca/">https://saveonenergy.ca/</a> 1-844-303-5542 <a href="mailto:saveonenergy@ieso.ca">saveonenergy@ieso.ca</a>.</p>
Natural Resources Canada	<b>NRCan</b>	<p>Financial assistance is available to help fund your industrial facility's energy management project. Natural Resources Canada (NRCan) will provide financial assistance of <b>up to 50%</b> of eligible costs, to a maximum of <b>\$40,000</b>.</p> <p>The following types of projects may be eligible for assistance:</p> <ul style="list-style-type: none"> <li>• <a href="#">ISO 50001 Energy Management Systems Standard projects</a></li> <li>• <a href="#">Energy Management Information Systems (EMIS) projects</a></li> <li>• <a href="#">Process Integration (PI) and Computational Fluid Dynamics (CFD) studies</a></li> </ul> <p><a href="https://www.nrcan.gc.ca/energy/efficiency/industry/financial-assistance/5387">https://www.nrcan.gc.ca/energy/efficiency/industry/financial-assistance/5387</a></p>
Angel Investors Ontario	<b>Angel Investors Ontario</b>	<p>A community of professionals and industry leaders investing in innovative start-ups and providing mentorship to promising entrepreneurs. An number of localized chapters exist.</p> <p><a href="https://www.angelinvestorsontario.ca/">https://www.angelinvestorsontario.ca/</a>  <a href="http://www.WeAngelNetwork.com">www.WeAngelNetwork.com</a> - WECAN (Windsor-Essex Capital Angel Network)  <a href="mailto:info@weangelnetwork.com">info@weangelnetwork.com</a> OR Deborah Livneh, Eng. MBA at <a href="mailto:Deborah@WeAngelNetwork.com">Deborah@WeAngelNetwork.com</a></p>

RESEARCH, DEVELOPMENT AND COMMERCIALIZATION		
Canada Revenue Agency	<b>Scientific Research and Experimental Development Program (SR&amp;ED)</b>	Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. 15-35% of eligible expenditures as defined by CRA. <a href="http://www.cra-arc.gc.ca/sred">www.cra-arc.gc.ca/sred</a> / General Enquiry Line: 905-566-6010 Local contact: Jody Wipp, 519.973.5604 or <a href="mailto:jody.wipp@cra.gc.ca">jody.wipp@cra.gc.ca</a>
Ministry of Finance	<b>Ontario Innovation Tax Credit</b>	Adds 8% to SR&ED Program. 8% refundable tax credit for SR&ED carried out in Ontario. <a href="http://www.rev.gov.on.ca/english/credit/oitc">http://www.rev.gov.on.ca/english/credit/oitc</a>
Ministry of Research and Innovation	<b>Ontario Tax Exemption for Commercialization</b>	The Ontario Tax Exemption for Commercialization is a tax refund available to eligible companies incorporated between 2008 - 2012 that are commercializing intellectual property developed at Canadian universities and colleges. <a href="https://www.ontario.ca/page/ontario-tax-exemption-commercialization">https://www.ontario.ca/page/ontario-tax-exemption-commercialization</a>
Ministry of Finance	<b>Ontario Business /Research Institute Tax Credit (OBRITC)/ Ontario Research and Development Tax Credit (ORDTC)</b>	OBRITC provides 20% additionally for SR&ED that takes place in an eligible Ontario research institute, college or university. <a href="http://www.rev.gov.on.ca/english/credit/obrict/">http://www.rev.gov.on.ca/english/credit/obrict/</a> ORDTC= 3.5% <a href="https://www.fin.gov.on.ca/en/credit/ordtc/">https://www.fin.gov.on.ca/en/credit/ordtc/</a>
NRC (National Research Council)	<b>Industrial Research Assistance Program</b>	IRAP assists firms to develop, adopt and adapt technologies and incorporate them into competitive products and services to be commercialized in the global marketplace; through advisory services, funding, networking and linkages as well as Youth Employment Programs. 80% funding for research and development (workforce), 50% (for contracted labor fees) - <a href="https://nrc.canada.ca/en/support-technology-innovation/financial-support-technology-innovation-through-nrc-irap">https://nrc.canada.ca/en/support-technology-innovation/financial-support-technology-innovation-through-nrc-irap</a> Funding to help hire young graduates (between 15 – 30 years of age) - <a href="https://nrc.canada.ca/en/support-technology-innovation/nrc-irap-funding-hire-young-graduates">https://nrc.canada.ca/en/support-technology-innovation/nrc-irap-funding-hire-young-graduates</a> (contact ITA for more information and to access) IRAP clients can get a metal 3D prototype part printed at no cost (value of \$6,000). Free patent and information service for eligible IRAP clients. MMTC benchmarking service for manufacturers at no cost (value of \$1500). <a href="https://nrc.canada.ca/en/support-technology-innovation/nrc-irap-advisory-services">https://nrc.canada.ca/en/support-technology-innovation/nrc-irap-advisory-services</a> 1-877-994-4727 Local contacts: Vlad Franjo / (519) 971-2015 / <a href="mailto:vladimir.franjo@nrc.gc.ca">vladimir.franjo@nrc.gc.ca</a> Robert Whent / (519) 971-2021 / <a href="mailto:Robert.Whent@nrc-cnrc.gc.ca">Robert.Whent@nrc-cnrc.gc.ca</a>
NSERC (Natural Sciences and Engineering Council of Canada)	<b>ENGAGE Grant</b> <b>Alliance Grant</b>	The Engage Grant supports short term R&D projects to solve a problem specific to the company through partnership with an academic institution. The company and the researcher must not have worked together before. Project funding, up to a maximum of \$25,000, is paid to the researchers for the six month duration of the project. The partnering company must be involved in the project and provide in kind support. Any IP developed during the project belongs to the company. Academic applicant required, funding given to academic institution. Engage is being replaced by Alliance Grants (as of May 21/19) for Universities - Engage Grants for Colleges will continue to be offered. <a href="http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp">http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp</a> Peter Wawrow 519-972-2727 5311 <a href="mailto:pwawrow@stclaircollege.ca">pwawrow@stclaircollege.ca</a> Alliance Grants range from \$20,000-\$1 million from 1-5 years in duration <a href="http://www.nserc-crsng.gc.ca/Innovate-Innover/alliance-alliance/index_eng.asp">http://www.nserc-crsng.gc.ca/Innovate-Innover/alliance-alliance/index_eng.asp</a> Support ranges from 50% to 90% (based on size of business). <a href="mailto:Nserc-ontario@nserc-crsng.gc.ca">Nserc-ontario@nserc-crsng.gc.ca</a> Local contact: University of Windsor – Heather Pratt 519) 253-3000 ext:3917 <a href="mailto:hpratt@uwindsor.ca">hpratt@uwindsor.ca</a>
NSERC	<b>Applied Research and Development Grants</b>	ARD Grants support well-defined applied research and development projects undertaken by college researchers with their private-sector partners. Direct project costs are shared by the company partner(s) and NSERC. Projects may range from one year to three years in duration. NSERC and MITCS joint funding available – College and Community Innovation program. Local contacts: Peter Wawrow 519-972-2727 5311 <a href="mailto:pwawrow@stclaircollege.ca">pwawrow@stclaircollege.ca</a> , Katie Facecchia, Mitacs Inc. (519) 560-1582 <a href="mailto:kfacecchia@mitacs.ca">kfacecchia@mitacs.ca</a> <a href="https://www.nserc-crsng.gc.ca/professors-professeurs/rpp-pp/ard-rda_eng.asp">https://www.nserc-crsng.gc.ca/professors-professeurs/rpp-pp/ard-rda_eng.asp</a>

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509

OCE (Ontario Centres of Excellence)	<b>Autonomous Vehicle Innovation Network (AVIN)</b>	As a pillar of the Autonomous Vehicle Innovation Network (AVIN), the AV R&D Partnership Fund supports projects related to the development and demonstration of technologies in the Connected and Autonomous Vehicle (C/AV) sector. Up to one-third of eligible project costs up to a maximum of \$100,000.  <a href="https://www.oce-ontario.org/programs/autonomous-vehicle-innovation-network-(avin)/av-research-and-development-(r-d)-partnership-fund---stream-1">https://www.oce-ontario.org/programs/autonomous-vehicle-innovation-network-(avin)/av-research-and-development-(r-d)-partnership-fund---stream-1</a>
OCE	<b>ENCQOR 5G SME Technology Development Program (5G SDP)</b>	The ENCQOR 5G SME Technology Development Program (5G SDP) partners Ontario-based small- and medium-sized enterprises (SMEs) with ENCQOR 5G Anchor Firms on 5G technology development projects. Areas of technology interest are defined in <u>Challenge Statements</u> submitted to OCE by the ENCQOR 5G Anchor Firms and posted to the OCE website on a rolling basis. Funding available for Challenges ranges from \$50,000 to \$500,000 for SME based projects.  <a href="https://www.oce-ontario.org/programs/encqor/5g-(encqor)-sme-technology-development-program">https://www.oce-ontario.org/programs/encqor/5g-(encqor)-sme-technology-development-program</a> Local contact: <a href="mailto:Andreas.Waller@oce-ontario.org">Andreas.Waller@oce-ontario.org</a> (519) 996-5100
OCE	<b>Voucher for Innovation and Productivity</b>	The Voucher for Innovation and Productivity is designed to have businesses work in partnership with research institutions to advance research into strong innovation and commercialization outcomes. Academic applicant required, funding of \$20,000 - \$100,000 given to academic institution, requires co-funding by industrial partner.  <a href="https://www.oce-ontario.org/programs/voucher-for-innovation-and-productivity-(vip)">https://www.oce-ontario.org/programs/voucher-for-innovation-and-productivity-(vip)</a> Local contact: <a href="mailto:Andreas.Waller@oce-ontario.org">Andreas.Waller@oce-ontario.org</a> (519) 996-5100
OCE	<b>Next Generation Networks (NGN) Demonstration Program</b>	Opportunities for Ontario-based small- and medium-sized enterprises (SME) to use the CENGN testbed to further develop proof-of-concept or demonstrations that could lead to new technologies, products, processes and/or services. \$50,000 investment.  <a href="https://www.oce-ontario.org/programs/next-generation-network-program/next-generation-networks-(ngn)-demonstration-program">https://www.oce-ontario.org/programs/next-generation-network-program/next-generation-networks-(ngn)-demonstration-program</a>  Local contact: <a href="mailto:Andreas.Waller@oce-ontario.org">Andreas.Waller@oce-ontario.org</a> (519) 996-5100
OCE	<b>Market Readiness Co-Investment Fund</b>	The Market Readiness Co-Investment Fund invests directly in academic affiliated start-up companies to further their early stage commercialization and support their growth into a scalable business. <a href="https://marketreadiness.oce-ontario.org/">https://marketreadiness.oce-ontario.org/</a>  Local contact: <a href="mailto:Andreas.Waller@oce-ontario.org">Andreas.Waller@oce-ontario.org</a> (519) 996-5100
Fed Dev	<b>Regional Innovation Ecosystem</b>	Funding is available to: Not-for-profit organizations who contribute to fueling an entrepreneurial environment conducive to business innovation and growth. Regional economic stakeholders who promote the entrepreneurial talent of underrepresented groups, including women, Indigenous peoples and young entrepreneurs. Funding is available to: <ul style="list-style-type: none"> <li>• Grow and sustain strategic clusters and consortia that support businesses to scale up and commercialize innovative products, technologies and services.</li> <li>• Enhance the development and reach of business incubators, accelerators, and other organizations, which support entrepreneurs, start-ups and innovative companies with high-growth potential.</li> <li>• Support projects led by innovation-oriented organizations to increase and promote business productivity and global competitiveness, and investment and talent attraction.</li> </ul> Leverage local advantages, institutions and infrastructure in rural areas. Non-repayable contributions from \$500,000 up to \$10 million per project. <a href="https://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02474.html?OpenDocument">https://www.feddevontario.gc.ca/eic/site/723.nsf/eng/02474.html?OpenDocument</a>
Innovation, Science and Economic Development Canada (ISED)	<b>Strategic Innovation Fund</b>	Five Streams - Stream 1 & 4 involve R & D Stream 1: Encourage R&D that will accelerate technology transfer and commercialization of innovative products, processes and services; Stream 4: Advance industrial research, development and technology demonstration through collaboration between academia, non-profit organizations and the private sector. Focus is on larger projects (over \$10 million in requested contribution – at 50% contribution). Streams 2 & 3 (Growth and Expansion/Investment)  <a href="https://www.canada.ca/en/innovation-science-economic-development/programs/strategic-innovation-fund.html">https://www.canada.ca/en/innovation-science-economic-development/programs/strategic-innovation-fund.html</a> Local Contact: Liana Daltoe / (519) 562-8492 / <a href="mailto:liana.daltoe@canada.ca">liana.daltoe@canada.ca</a>

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509

ISED	<b>Innovative Solutions Canada</b>	<a href="https://www.ic.gc.ca/eic/site/101.nsf/eng/home">Innovative Solutions Canada</a> funds R&D and test prototypes in real-life settings. The program has rotating challenge specific streams with funding dedicated to Canadian innovators who want to start, grow and get to market. They can also act as the first customer for companies with successful solutions to the challenges. <a href="https://www.ic.gc.ca/eic/site/101.nsf/eng/home">https://www.ic.gc.ca/eic/site/101.nsf/eng/home</a>
ISED	<b>Accessible Technology Program</b>	The Accessible Technology Program will co-fund innovative projects led by the private sector (50% grant), not-for-profit organizations (80%) and research institutes to develop new assistive and adaptive digital devices and technologies in order to make it easier for Canadians with disabilities to more fully participate in the digital economy. <a href="https://www.ic.gc.ca/eic/site/118.nsf/eng/00002.html">https://www.ic.gc.ca/eic/site/118.nsf/eng/00002.html</a>
ISED	<b>Innovation Advisors</b>	The place where Canadian enterprises can find information and guidance to access programs and resources in support of business innovation. 1-855-534-8433. <a href="https://www.ic.gc.ca/eic/site/080.nsf/eng/h_00010.html">https://www.ic.gc.ca/eic/site/080.nsf/eng/h_00010.html</a> contact: Rawl Banton, Innovation Advisor <a href="mailto:Rawl.Banton@Canada.ca">Rawl.Banton@Canada.ca</a> 226-821-2177 Business Benefits Finder: <a href="https://innovation.ised-isde.canada.ca/s/?language=en_CA">https://innovation.ised-isde.canada.ca/s/?language=en_CA</a>
Mitacs Inc.	<b>Accelerate</b>	Mitacs Accelerate is an internship program that helps businesses solve their research challenges with university expertise, matching funds (1:1), and one-to-one support from Mitacs. Internships start at four months and can scale up to as much as is needed. <a href="http://www.mitacs.ca/en/programs/accelerate#business">http://www.mitacs.ca/en/programs/accelerate#business</a> Local contact: Katie Facecchia / (519) 560-1582 / <a href="mailto:kfacecchia@mitacs.ca">kfacecchia@mitacs.ca</a>
Mitacs Inc.	<b>Accelerate International</b>	Funding for collaborative R&D projects between universities and international industry. <a href="https://www.mitacs.ca/en/programs/globalink/accelerate-international">https://www.mitacs.ca/en/programs/globalink/accelerate-international</a> Local contact: Katie Facecchia / (519) 560-1582 / <a href="mailto:kfacecchia@mitacs.ca">kfacecchia@mitacs.ca</a>
Canada Trade Commissioner Services	<b>Canadian International Innovation Program (CIIP)</b>	The Canadian International Innovation Program (CIIP) fosters and supports collaborative industrial research and development projects with high potential for commercialization between Canada and partner countries. It also stimulates bilateral science and technology networking and matchmaking activities to further new partnerships and accelerate the commercialization of research and development. The CIIP is a "seed fund", meaning that various other public and private sector participants are also encouraged to bring science and technology expertise and funds of their own to the bilateral relationship. Partner countries are Brazil, China, India, Israel, and South Korea. <a href="https://www.tradecommissioner.gc.ca/funding-financement/ciip-pcii/overview-apercu.aspx?lang=eng">https://www.tradecommissioner.gc.ca/funding-financement/ciip-pcii/overview-apercu.aspx?lang=eng</a>
Canada Trade Commissioner Services	<b>CanExport Innovation</b>	The CanExport Innovation program is specifically designed to promote and enhance Canada's international innovation efforts. The program supports innovators who aim to commercialize technology by pursuing collaborative international research and development (R&D) opportunities through partnerships with key players in foreign markets. The program supports innovators from Canadian Small or Medium-sized enterprises, academic Institutions and non-government research centres. CanExport Innovation provides assistance by funding up to 75% of eligible expenses, up to a maximum of \$75,000 for any approved project. Eligible expenses may include international and local travel, accommodation, meals, meeting costs, legal fees to support the formalization of partnership agreements, and other costs related to pursuing international collaboration. <a href="https://www.tradecommissioner.gc.ca/funding-financement/canexport/innovation/overview-apercu.aspx?lang=eng">https://www.tradecommissioner.gc.ca/funding-financement/canexport/innovation/overview-apercu.aspx?lang=eng</a>  Note: CanExport has a suite of other programs for SME's, Associations and Communities – link => <a href="https://www.tradecommissioner.gc.ca/funding-financement/canexport/index.aspx?lang=eng">https://www.tradecommissioner.gc.ca/funding-financement/canexport/index.aspx?lang=eng</a>
Sustainable Development Technology Canada (SDTC)	<b>SD Tech Fund</b>	Grant funding to support late stage development and pre-commercial demonstration of clean technology solution to issues of climate change, clear air, water, soil quality including producing and distributing energy, creating electricity or removing pollutants in certain industry sectors. Requires industry/academic partnership <a href="http://www.sdtc.ca/">http://www.sdtc.ca/</a>
Canadian Space Agency	<b>Space Technology Development Program (STDP)</b>	STDP is responsible for (1) developing space technologies required to support future Canadian space missions; and (2) strengthening the Canadian space sector through industrial capacity building efforts. The development of space technologies required for future Canadian missions is contracted through a competitive process. For the contracting component of the program, STDP is responsible for providing financial and technical support to Canadian organizations (Industry, Academia, and Not-For-Profit) to perform R&D related to Mission Enabling and Generic Space Technologies. <a href="http://www.asc-csa.gc.ca/eng/programs/stdp/default.asp">http://www.asc-csa.gc.ca/eng/programs/stdp/default.asp</a>



Consortium for Aerospace Research and Innovation in Canada (CARIC)	<b>Acceleration Innovation Program</b>	Provide flexible coaching services tailored to each Canadian SME in the Aerospace industry to help them develop a more robust R&D and innovation strategy related to a business strategy to help them seize market opportunities. <a href="https://caric.aero/acceleration-innovation-program-for-smes/">https://caric.aero/acceleration-innovation-program-for-smes/</a>
OMAFRA	<b>Canadian Agriculture Partnership (CAP funding)</b>	CAP supports Canada's agri-food and agri-products sectors. Strategic initiatives including cost-share funding will support projects in the following key priority areas, with <a href="#">research and innovation</a> continuing to be a focus across all programming: 1. <a href="#">Economic development</a> for productivity gains, market development, business analysis and skills development, 2. <a href="#">Environmental stewardship</a> to enhance water quality and soil health and 3. <a href="#">Protection and assurance</a> to reinforce the foundation for public trust in the sector through improved assurance systems in food safety and plant and animal health. <a href="#">Producers</a> , <a href="#">Processors</a> , and Other Businesses can apply for cost-share funding. Check website for intake dates.  <a href="http://www.ontarioprogramguides.net">www.ontarioprogramguides.net</a> . OMAFRA Local Contact: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> (519)-362-1499
Agriculture and Agri-Food Canada	<b>Agri-Innovation Program</b>	This program provides repayable contributions for projects that aim to accelerate the commercialization, adoption and/or demonstration of innovative products, technologies, processes or services that increase agri-sector competitiveness and sustainability. Applicants may apply for program funding up to 50 percent of total eligible costs, to a maximum of \$10 million. <a href="https://www.agr.gc.ca/eng/agricultural-programs-and-services/agriinnovate-program/?id=1515682916298">https://www.agr.gc.ca/eng/agricultural-programs-and-services/agriinnovate-program/?id=1515682916298</a> OMAFRA Contact: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> (519)-362-1499

WORKFORCE DEVELOPMENT		
Ministry of Labour, Training and Skills Development (MLTSD)	<b>Workforce Windsor Essex</b>	The board's main role is to function as a broker for local research, disseminator of information and facilitator of collaborative partnership development. <a href="https://www.workforcewindsorsex.com/">https://www.workforcewindsorsex.com/</a> 226-674-3220 <a href="mailto:info@workforcewindsorsex.com">info@workforcewindsorsex.com</a> Justin Falconer (226) 674-3220 x854 <a href="mailto:JFalconer@workforcewindsorsex.com">JFalconer@workforcewindsorsex.com</a>
Employment and Social Development Canada	<b>Job Bank and Labour Market Information</b>	Employer Resources <a href="https://www.jobbank.gc.ca/content_pieces-eng.do?cid=3264">https://www.jobbank.gc.ca/content_pieces-eng.do?cid=3264</a> Job Portal <a href="https://www.jobbank.gc.ca/home">https://www.jobbank.gc.ca/home</a> Employer - Recruit and Hire: <a href="https://employer.jobbank.gc.ca/employer/employers">https://employer.jobbank.gc.ca/employer/employers</a>
Min. of Revenue	<b>Co-operative Education Tax Credit</b>	Refundable tax credit for businesses that employ post-secondary students enrolled in a qualifying co-operative program. Maximum credit is \$3,000 per placement. 25-30% of eligible expenditures.  <a href="http://www.rev.gov.on.ca/en/credit/cetc/">http://www.rev.gov.on.ca/en/credit/cetc/</a>
Service Canada	<b>Employment Insurance Work-sharing Program</b>	Work-Sharing (WS) is an adjustment program designed to help employers and employees avoid layoffs when there is a temporary reduction in the normal level of business activity that is beyond the control of the employer. The measure provides income support to employees eligible for Employment Insurance benefits who work a temporarily reduced work week while their employer recovers. <a href="https://www.canada.ca/en/employment-social-development/services/work-sharing.html">https://www.canada.ca/en/employment-social-development/services/work-sharing.html</a> Local Contact: Vivian Whaley <a href="mailto:viv.whaley@servicecanada.gc.ca">viv.whaley@servicecanada.gc.ca</a> , 519-398-0203, 1 800-367-5693
Service Canada	<b>Canada Summer Jobs (CSJ)</b>	The program provides wage subsidies to employers with 50 or fewer full-time employees, to create quality summer work experiences for young people aged 15 to 30 years. Not-for-profit employers are eligible to receive funding for up to 100% of the provincial or territorial minimum hourly wage. Public and private sector employers are eligible to receive funding for up to 50% of the provincial or territorial minimum hourly wage. Application period is in January. <a href="https://www.canada.ca/en/employment-social-development/services/funding/canada-summer-jobs.html">https://www.canada.ca/en/employment-social-development/services/funding/canada-summer-jobs.html</a>
MEDJCT/ OCC	<b>Discover Ability Network (OCC)</b>	Discover Ability is a free online portal and resource that connects Ontario businesses directly to people with disabilities. The online portal connects employers directly with persons with disabilities seeking employment, includes a 6-step guide acts as a great resource for employers, and provides answers to any questions employers may have when hiring—and retaining—employees with disabilities.  <a href="https://discoverability.network/about/">https://discoverability.network/about/</a>
Employment Ontario	<b>Employment Ontario - Employment Services Network</b>	Information about training programs, wage incentives and other recruitment support is provided at the Employment Ontario Network website. These organizations facilitate apprenticeships by providing signing and completion incentives.  <a href="https://www.ontario.ca/page/employment-ontario">https://www.ontario.ca/page/employment-ontario</a>
Ministry of Labour, Training and Skills Development (MLTSD)	<b>Employment Ontario - Employment Services Network</b>	Information about training programs, wage incentives and other recruitment support is provided at the Employment Ontario Network website. These organizations facilitate apprenticeships by providing signing and completion incentives. Local Employment Ontario Service Providers: City of Windsor – Employment & Training Services (519) 977-6444, St. Clair College Employment Centre (519) 736-2827 (Amherstburg) (519) 253-4461 (Windsor)/ Unemployed Help Centre (519) 944-4900 (Windsor & Belle River) / New Canadian Centre of Excellence (519) 258-4076 (Windsor) (519) 326-6224 (Leamington) / New Beginnings (519) 254-2363 (Windsor)/ Employment Assessment Centre - Greater Essex County District School Board (519) 971-9698 (Windsor) Kingsville (519) 733-6396 Leamington (519) 326-0513  <a href="https://www.ontario.ca/page/employment-ontario">https://www.ontario.ca/page/employment-ontario</a>
Ministry of Colleges and Universities (MCU)	<b>Canada Ontario Jobs Grant</b>	The Canada-Ontario Job Grant will fund, 5/6 of a worker's eligible training costs, to a maximum of \$10,000/per employee for employers with less than 100 employees. For larger employers with 100 or more employees, funding is set at 50% up to \$10k per trainee. Applications with "New Hire" trainees will be automatically assessed for 100% funding. Employers contribute the remaining costs and employ the worker they train. The program helps businesses connect with the workers to train. Contact : Employment Services Network member for training under 25 employees <a href="http://www.ontario.ca/employeetraining/">www.ontario.ca/employeetraining/</a>

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509



FedDev/APMA/ Yves Landry Foundation	<b>Achieving Innovation and Manufacturing Excellence (AIME) Global AIME@Home</b>	Training support offered by the Yves Landry Foundation to upgrade the skills of people working for small and medium-sized manufacturing companies (10-1,000 employees), and help manufacturers find creative and innovative solutions to improve their productivity and diversify their products. The AIME Global program contributes up to 50% of eligible project costs to a maximum of \$100,000 per business. (25% for previous recipients)  <a href="http://www.yveslandryfoundation.com/programs/aime-initiative/aime-global/aime-global-english/">http://www.yveslandryfoundation.com/programs/aime-initiative/aime-global/aime-global-english/</a>  **currently closed (as at 09/2020) and replaced with AIME@Home – a similar training program designed to supplement remote training initiatives in response to COVID 19. <a href="https://www.yveslandryfoundation.com/programs/aime-initiative/aime-at-home-english/">https://www.yveslandryfoundation.com/programs/aime-initiative/aime-at-home-english/</a>
Ministry of Labour, Training and Skills Development (MLTSD)	<b>Ontario Youth Apprenticeship (OYAP)</b>	School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. Screening and hiring at no cost to employer. <a href="http://www.tcu.gov.on.ca/eng/apprentices/oyap.html">http://www.tcu.gov.on.ca/eng/apprentices/oyap.html</a> <a href="http://oyap.com/en/employers/how_oyap_works/">http://oyap.com/en/employers/how_oyap_works/</a>
Employment and Social Development Canada (ESDC)	<b>Student Work Placement Program</b>	The Student Work Placement Program gives post-secondary students in science, technology, engineering, math (STEM) and business programs across Canada paid work experience related to their field of study. Employers can receive: <ul style="list-style-type: none"> <li>• Up to \$5000 for every student hired through the program.</li> <li>• Up to \$7000 for every student hired in their first year or from an under-represented group including women in STEM, persons with disabilities, newcomers and Indigenous students.</li> </ul> <a href="https://www.canada.ca/en/employment-social-development/programs/work-integrated-learning.html">https://www.canada.ca/en/employment-social-development/programs/work-integrated-learning.html</a>
Ministry of Labour, Training and Skills Development (MLTSD)	<b>Loans for Tools Program</b>	Provides apprentice with financial assistance to purchase tools. \$400-1,000  <a href="http://www.tcu.gov.on.ca/eng/training/apprenticeship/loantool.html">http://www.tcu.gov.on.ca/eng/training/apprenticeship/loantool.html</a>
Federal (CRA)	<b>Apprenticeship Job Creation Tax Credit</b>	Provides eligible employers with credit up to a maximum \$2,000 per year per apprentice for red seal designated apprenticeships. <a href="http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html">http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html</a>
Employment and Social Development Canada/MLTSD	<b>Temporary Foreign Worker Program/Ontario Immigrant Nominee Program</b>	For employers who have been unable to recruit Canadian citizens or permanent residents for job openings, the TFWP makes it possible to hire workers from abroad. Employers might also find a qualified foreign worker already in Canada, such as a foreign worker who is about to complete a job contract with another employer or a foreign national holding an open work permit that allows the employee to work for any employer in Canada. The link below contains information on the program plus Express Entry, the Global Talent Stream and more. OINP may be able to facilitate. <a href="https://www.canada.ca/en/employment-social-development/services/foreign-workers.html">https://www.canada.ca/en/employment-social-development/services/foreign-workers.html</a> <a href="mailto:Daphne.Liu@ontario.ca">OINP contact – Daphne Liu (MLTSD) (Daphne.Liu@ontario.ca)</a>
The Information and Communications Technology Council (ICTC)	<b>WIL Digital Subsidy</b>	ICTC's WIL Digital is an innovative Work Integrated Learning program that helps employers grow their businesses by providing financial assistance for hiring post-secondary students in ICT. Subsidies of 75% of wages paid to a maximum of \$7500 to provide students with meaningful Work Integrated Learning opportunities that develop foundational and entrepreneurship/business skills. <a href="https://www.wil-ait.digital/en/">https://www.wil-ait.digital/en/</a>
Ministry of Labour, Training and Skills Development	<b>Career Ready</b>	The Canadian Tooling and Machining Association (CTMA) and Automotive Parts Manufacturing Association (APMA) offers a program to help close the skilled trades gap in the Machine, Tool, Die & Mould (MTDM) sector, in support of the auto manufacturing industry. Eligible employers will receive \$3,000 in funding for each work placement to assist with the cost of hiring students, recent graduates and apprentices. <a href="https://www.ctma.com/career-ready">https://www.ctma.com/career-ready</a> <a href="https://apma.ca/career-ready/">https://apma.ca/career-ready/</a>

		<b>BUSINESS MANAGEMENT SERVICES</b>
BDC (Business Development Canada)	<b>Business Development Bank of Canada</b>	Expert advice to run a better, more profitable business. Focus on business planning and coaching, human resources, sales and marketing, international growth, operating efficiency, certification and technology consulting. Industry may also call on them for lending services and products. <a href="http://www.bdc.ca">www.bdc.ca</a> Local contact: Celso Oliveira (519) 257-6807 / <a href="mailto:celso.oliveira@bdc.ca">celso.oliveira@bdc.ca</a>
MEDJCT	<b>Business Advisory Services Branch</b>	Provides consulting services to SME Companies (10-500 employees) with a tradable good or service on business planning, retention, expansion, financial assistance, export, etc. <a href="http://www.ontario.ca/economy">www.ontario.ca/economy</a> Local Contact: <a href="mailto:Nancy.Creighton@ontario.ca">Nancy.Creighton@ontario.ca</a> 519-259-5509
MEDJCT	<b>Regional Innovation Centres WeTech Alliance</b>	Helping entrepreneurs accelerate and/or commercialize their technology/innovation through mentors, seminars, access to investors, networking and funding programs offered at the regional level. <a href="https://www.onebusiness.ca/">https://www.onebusiness.ca/</a> Local: WeTech Alliance <a href="http://www.wetech-alliance.com">http://www.wetech-alliance.com</a> Contact: Adam Castle <a href="mailto:acastle@wetech-alliance.com">acastle@wetech-alliance.com</a> (519) 997 2863
MEDJCT	<b>Small Business Centre</b>	The Small Business Centres provides help to small, mostly main street business owners and entrepreneurs to make the right decisions at business start-up and help to develop the skills and access to networks needed to grow and succeed. Services include: Complimentary Small Business Information, Advice and Consultation, Business Plan Support, Access to Professionals, Research Assistance, Business Development Workshops and Seminars, and Mentoring and Networking Opportunities. <a href="https://www.ontario.ca/page/small-business-enterprise-centre-locations">https://www.ontario.ca/page/small-business-enterprise-centre-locations</a> Local contact: Sabrina DeMarco (519) 253-6900 <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a> <a href="http://www.windsorsexsmallbusiness.com">www.windsorsexsmallbusiness.com</a>
MEDJCT	<b>Investment Services</b>	Provides investors looking to establish or expand their business in Ontario with high quality, timely and tailored insight and intelligence on business and market opportunities, incentives, talent, immigration and more. They can be engaged at any stage of an investment project. <a href="https://www.investinontario.com/investment-services">https://www.investinontario.com/investment-services</a> Local contact: : <a href="mailto:Nancy.Creighton@ontario.ca">Nancy.Creighton@ontario.ca</a> 519-259-5509
Global Affairs Canada	<b>Canadian Trade Commissioner Service</b>	The Canadian Trade Commissioner Service (TCS) offers Export & International Trade support services free of charge to client companies and organizations. ***If you are part of the Canadian business community, and contribute to Canada's economic growth, have a demonstrated capacity for internationalization and have good potential to add value to the Canadian economy, you can benefit from (TCS) services. <a href="https://www.tradecommissioner.gc.ca/index.aspx?lang=eng">https://www.tradecommissioner.gc.ca/index.aspx?lang=eng</a>
ISED	<b>Innovation Advisors</b>	Innovation Advisors are former entrepreneurs who understand what it takes to grow a business. They can leverage their extensive network of contacts to help you find and take advantage of all of the government programs and services at your disposal — from financing to technical advice to foreign market expertise. <a href="https://www.ic.gc.ca/eic/site/080.nsf/eng/h_00010.html">https://www.ic.gc.ca/eic/site/080.nsf/eng/h_00010.html</a> Local contact: Rawl Banton, Innovation Advisor <a href="mailto:Rawl.Banton@Canada.ca">Rawl.Banton@Canada.ca</a> 226-821-2177
CBO (Canada Business Ontario) MEDJCT/Fed Dev	<b>Small Business Services</b>	As a part of the Canada Business Network (CBN), the CBO promotes entrepreneurship and innovation to small and medium enterprises. This serves as a one-stop source for information on government services for businesses - from start-up, financing, growth to regulatory compliance. <a href="http://www.cbo-eco.ca">www.cbo-eco.ca</a>
ISED	<b>Accelerated Growth Service</b>	A federal initiative that helps growth-oriented Canadian businesses to expand by helping them access key government services they need to grow, such as financing, exporting, innovation and business advice. AGS provides: <ul style="list-style-type: none"> <li>• A dedicated advisor to get the right partners at the table.</li> <li>• A plan of potential government programs and services to help support growth.</li> <li>• Connections to the right government programs and services that support growth.</li> </ul> <a href="https://www.ic.gc.ca/eic/site/117.nsf/eng/home">https://www.ic.gc.ca/eic/site/117.nsf/eng/home</a>

Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA)	<b>Ontario Food Exports (OFEX)</b>	<p>OFEX provides clients with end-to-end export marketing services and assistance ranging from initial assessment through to export sales success by:</p> <ul style="list-style-type: none"> <li>• helping with determining export capability</li> <li>• bringing sales opportunities to export-ready companies</li> <li>• providing counselling, education, market research and buyer introductions.</li> </ul> <p>OFEX helps clients develop sales strategies that address the unique export challenges faced by Ontario's food and beverage sector. <a href="http://www.omafra.gov.on.ca/english/food/export/food_exports_who.htm">http://www.omafra.gov.on.ca/english/food/export/food_exports_who.htm</a> Local contact: OMAFRA Contact: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> (519)-362-1499</p>
Community Futures Program	<b>Community Futures Program</b>	<p>Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides business services and access to capital in rural areas. You can also access loan programs from this source. <a href="https://www.cfontario.ca/index.php/public-information">https://www.cfontario.ca/index.php/public-information</a></p> <p><a href="http://ec-businessresourcecentre.ca/">Business Resource Centre of Essex County</a> <a href="http://ec-businessresourcecentre.ca/">http://ec-businessresourcecentre.ca/</a> Diane Malenfant / (519) 776.4611 x16 / <a href="mailto:help@ec-businessresourcecentre.ca">help@ec-businessresourcecentre.ca</a></p>
Canada/Ontario	<b>BizPal</b>	<p>Helps companies generate a personalized list of business permits and licences needed for local, provincial and federal governments.</p> <p><a href="https://www.bizpal.ca/">https://www.bizpal.ca/</a> <a href="https://www.citywindsor.ca/business/Pages/BizPal.aspx">https://www.citywindsor.ca/business/Pages/BizPal.aspx</a></p>
Crown Corporation	<b>Canadian Commercial Corporation</b>	<p>Acts as Canada's international contracting and procurement agency. Assist to gain access to international government to government contracts (e.g. defence).</p> <p><a href="http://www.ccc.ca">www.ccc.ca</a> T: 613-996-0034</p>
CANARIE	<b>Digital Accelerator for Innovation and Research</b>	<p>DAIR leverages Canada's investment in the CANARIE national backbone research and education network to accelerate product development and market competitiveness of small and medium-sized Canadian companies (&lt;500 employees). DAIR provides Canadian tech entrepreneurs access to free cloud-based (virtual) compute and storage resources to develop, test or demonstrate pre-revenue, pre-production products.</p> <p><a href="https://www.canarie.ca/cloud/">https://www.canarie.ca/cloud/</a></p>
MEDJCT/EDC/OCC 250 partners	<b>Magnet</b>	<p>Magnet matches Canadian businesses to opportunities — grants and subsidies, exports and trade programs and unique recruiting opportunities.</p> <p><a href="https://magnet.today/">https://magnet.today/</a></p>
FedDev/CME	<b>Technology Assessment Program</b>	<p>\$25k available at up to 100% to hire a Qualified Service Provider (as screened by CME) to assist in a customized technology review. For manufacturers with 15-500 employees in Southern Ontario.</p> <p><a href="https://cme-mec.ca/technology_assessments/">https://cme-mec.ca/technology_assessments/</a></p>
FedDev/Ontario/ WTC-Toronto Sponsors	<b>The Recovery Activation Program (RAP)</b>	<p>Receive fully-funded immersive training, mentoring and support to assist with digital modernization— at no cost. Step 1) Take your Digital Needs Assessment (DNA) to gain immediate insights on your business' needs</p> <p><a href="https://wtctoronto.com/rap/">https://wtctoronto.com/rap/</a> <a href="mailto:wtc@bot.com">wtc@bot.com</a></p>
MEDJCT/CME	<b>Canadian Manufacturers &amp; Exporters' Ontario Made program</b>	<p>Canadian Manufacturers &amp; Exporters' Ontario Made program, which helps retailers and consumers identify local products through various initiatives including:</p> <p>The creation of a new Ontario Made logo that manufacturers can use to help consumers identify made-in-Ontario products;</p> <p>The launch of the new <a href="http://www.SupportOntarioMade.ca">www.SupportOntarioMade.ca</a> website that connects consumers and supply chain partners to manufacturers through one directory; and</p> <p>Promotion of Ontario Made through a digital newsletter to raise awareness of Ontario goods and products online and through social media.</p>

M u n i c i p a l o r R e g i o n a l P r o g r a m C o n t a c t s			
	Name	Organization	email
Regional	City of Windsor – Employment and Training Services <a href="https://www.citywindsor.ca/residents/ETSforsuccess/Pages/Employers.aspx">https://www.citywindsor.ca/residents/ETSforsuccess/Pages/Employers.aspx</a>	City of Windsor Employment & Training Services 519-977-6444 ext. 5520	<a href="mailto:ets@citywindsor.ca">ets@citywindsor.ca</a>
Regional	Diane Quinn	City of Windsor Employment & Social Services   (519) 255.5200 ext. 5403	<a href="mailto:dquinn@citywindsor.ca">dquinn@citywindsor.ca</a>
Regional	Lee McGrath	WindsorEssex Economic Development Corp. 519-255-9200 2229	<a href="mailto:lmcgrath@choossemcgrathwindsor.essex.com">lmcgrath@choossemcgrathwindsor.essex.com</a>
Regional	Sabrina DeMarco	Small Business Centre/WE-EDC 519-253-6900 x2232	<a href="mailto:sdemarco@windsor.essex.smallbusiness.com">sdemarco@windsor.essex.smallbusiness.com</a>
Regional	Milan Vujanovic	EDO- CAO's Office City of Windsor 519-255-6100 x6608	<a href="mailto:mvujanovic@citywindsor.ca">mvujanovic@citywindsor.ca</a>
Regional	Diane Malenfant	Business Resource Centre of Essex County   (519) 776.4611 ext. 16	<a href="mailto:dmalenfant@EC-businessresourcecentre.ca">dmalenfant@EC-businessresourcecentre.ca</a>
Regional	Adam Castle	WeTech Alliance   226 246-0287	<a href="mailto:acastle@wotech-alliance.com">acastle@wotech-alliance.com</a>
Regional	Nelson Silveira	Town of Essex Economic Development   (519) 776.7336 ext. 1135	<a href="mailto:nsilveira@essex.ca">nsilveira@essex.ca</a>
Regional	Ryan Donally	Town of Lakeshore EDO 226-350-9758	<a href="mailto:rdonally@lakeshore.ca">rdonally@lakeshore.ca</a>
Regional	Justin Falconer	Workforce WindsorEssex   (226) 674.3220 ext. 854	<a href="mailto:JFalconer@workforcewindsor.essex.com">JFalconer@workforcewindsor.essex.com</a>
Provincial	Jennie Thornton	Ministry of Labour, Training and Skills Development   (519) 981-8885	<a href="mailto:jennie.thornton@ontario.ca">jennie.thornton@ontario.ca</a>
Provincial	Alicia Sliepenbeek	Ministry of Labour, Training and Skills Development   (519) 972.8693	<a href="mailto:alicia.sliepenbeek@ontario.ca">alicia.sliepenbeek@ontario.ca</a>
Provincial	Andreas Waller	Ontario Centres of Excellence   (519) 996-5100	<a href="mailto:Andreas.Waller@oce-ontario.org">Andreas.Waller@oce-ontario.org</a>
Provincial	Nancy Creighton	Ministry of Economic Development, Job Creation and Trade   (519) 259-5509	<a href="mailto:Nancy.creighton@ontario.ca">Nancy.creighton@ontario.ca</a>
Federal	Liana Daltoe	Innovation, Science and Economic Development Canada   (519) 562.8492	<a href="mailto:Liana.daltoe@canada.ca">Liana.daltoe@canada.ca</a>
Federal	Vladimir Franjo	National Research Council   (519) 971-2015	<a href="mailto:vladimir.franjo@nrc.gc.ca">vladimir.franjo@nrc.gc.ca</a>
Federal	Rob Whent	National Research Council   (519) 972-2021	<a href="mailto:robert.whent@nrc-cnrc.gc.ca">robert.whent@nrc-cnrc.gc.ca</a>
Federal	Ontario (general line)	Global Affairs - (TCS)   888-306-9991	<a href="mailto:TCS-SDC@international.gc.ca">TCS-SDC@international.gc.ca</a>
Federal	Sebastien Roy	Canadian Consulate Detroit	<a href="mailto:Sebastien.d.roy@international.gc.ca">Sebastien.d.roy@international.gc.ca</a>
Federal	Markate Toyloy	Federal Economic Development Agency for Southern Ontario   (647) 643-8375	<a href="mailto:markate.toyloy@canada.ca">markate.toyloy@canada.ca</a>
Federal	Vivian Whaley	Service Canada   (519) 398-0203/519-890-1183	<a href="mailto:viv.whaley@servicecanada.gc.ca">viv.whaley@servicecanada.gc.ca</a>
Federal	Rawl Banton	ISED   226-821-2177	<a href="mailto:Rawl.Banton@Canada.ca">Rawl.Banton@Canada.ca</a>
MITACs	Katie Facecchia	Mitacs Inc.   (519) 560-1582	<a href="mailto:kfacecchia@mitacs.ca">kfacecchia@mitacs.ca</a>

This report has been compiled collaboratively to assist businesses in Windsor and Essex County. The above individuals and organizations represent an excellent source of information on the initiatives identified within this document and can be considered as a reliable local contact to offer additional guidance. This compilation of programs, funding sources and other initiatives is provided for the sole purpose of information and education and is subject to change without notice. Every effort has been made to ensure the content is comprehensive and accurate; however, the authors of the report are not responsible for errors or damages of any kind resulting from omission, access to, or use of the information contained in this document.

For assistance with any of these programs, contact: Nancy Creighton, MEDJCT [Nancy.Creighton@Ontario.ca](mailto:Nancy.Creighton@Ontario.ca) or 519-259-5509