



Welcome to

WINDSOR-ESSEX

Ontario, Canada

**CANADA'S FASTEST
GROWING
EV SUPPLY CHAIN**



INVEST
**WINDSOR
ESSEX**

Incentives & programs

Locational incentives

There are a variety of locational opportunities and incentives available for foreign direct investments from the municipal, provincial and federal governments, as well as economic development organizations, when making investments in the Windsor-Essex region:

Municipal community improvement programs

City of Windsor Community Improvement Program (CIP):

- **Tax Assessment Grant:** Successful applicants are eligible to receive an annual grant for up to 100% of the municipal property tax increase created by an investment, for up to 10 years.
- **Development Charges Grant:** The City of Windsor will waive development charges depending on the investment/project.

Town of Amherstburg Community Improvement Program (CIP):

- **Tax Increment Grant:** Development of vacant lots and major developments of underutilized lots through a rebate of increased municipal property taxes following substantial improvements to a property.
- **Development Charges Grant:** Redevelopment or development of vacant or underutilized lots through a rebate of municipal development charges.

Town of Essex Community Improvement Program (CIP):

- **Development Permit Fee Grant:** Applies to the following uses: a bed and breakfast conversion; the addition of a rental dwelling unit in a settlement area; the construction of a commercial or industrial building in a settlement area; the establishment of an on-farm diversified use or an agriculture related use.
- **Development Charges Grant:** Provides a grant up to the equivalent of the municipal wide services component of the development charges fee applicable to the property owner undertaking works to which development charges apply.
- **Tax Increment Equivalent Grant:** Provides a grant equivalent to the municipality's annual incremental tax increase from a development that increases the assessed value of the property. Does not apply to greenfield lands.



Incentives & programs

Apprenticeship, training and job creation

The following apprentice, training and job creation incentives are available in the Windsor-Essex region:

- **The Job and Growth Fund:** is a no-interest, repayable contribution to small and medium-sized enterprises fund that support the transition to a green economy.
- **Canada Ontario Job Grant:** supports training that is focused on upskilling the employee that is third-party delivered.
- **Apprenticeship Job Creation Tax Credit:** a non-refundable investment tax credit equal to 10% of the eligible salaries and wages payable to eligible apprentices.
- **Southwestern Ontario Development Fund (SWODF):** A grant/load for job creation and investment. New first time FDI or Jurisdictional Competition element may be supported with grant up to 1.5 million.
- **Achievement Incentives:** offered by Skill Trade Ontario, up to \$4,000 to eligible employers when apprentices meet training and certification milestones.
- **Skills Development Fund (SDF):** provides funding targets a more diversified workforce (not just limited to apprenticeship) towards two types of projects:
 - (1) Skilled Trades/Apprenticeship Training projects must focus on solutions for closing the gap on high-demand jobs by using apprenticeships and hiring new employees with a focus on women, youth, Indigenous people, persons with disabilities, newcomers and veterans.
 - (2) Workforce Development through Skills Training projects must focus on developing new or existing skills within your workforce, including virtual training programs, textbook costs, and other training related expenses.
- **Upskilling for Industry Initiative (UII):** an initiative that is an employer-driven approach that seeks to identify industries' skills needs in high-growth sectors (digital technology, cyber security, agriculture technology, advanced manufacturing, clean technology, and biomanufacturing) and respond to them by delivering short-cycle training to workers.

Foreign trade programs

Windsor-Essex is designated as a Foreign Trade Zone (FTZ), which allows tax and tariff exemptions to promote cross-border business and production. Invest WindsorEssex leads the Foreign Trade Zone programs for the region and is a one-stop-shop for information on Canada's FTZ policies and programs.

FTZ programs:

- Help your company manage inventory and cash flow by offering programs that reduce or refund import duties on products that are later exported.
- Relieve export-oriented companies from paying HST on products that will be exported.



Incentives & programs

Research and innovation support

The following research and innovation supports are available to businesses located in Windsor-Essex:

- **National Research Council of Canada Industrial Research Assistance Program:** provides innovation assistance to small and medium sized businesses through financial help, advisory services and connections to the best business, and research and development expertise in Canada.
- **Federal Economic Development Agency for Southern Ontario:** provides funding to bridge private sector investment in start-up businesses, women entrepreneurship strategies, business scale-up and productivity, regional innovation ecosystems and diversification.
- **Scientific Research and Experimental Development Tax Incentive Program:** provides a tax incentive for companies to achieve technological advancement to create new materials, devices, products or processes.
- **Ontario Innovation Tax Credit:** provides qualifying corporations with a refundable tax credit for certain expenditures on scientific research and experimental development performed in Ontario.
- **Strategic Innovation Fund:** provides funding for innovative projects across the economy—including in the life sciences, automotive, aerospace, and agriculture sectors.
- **Strategic Innovation Fund: Net Zero Accelerator Initiative:** Provides additional funding for innovative clean technology projects.
- **Next Generation Manufacturing Canada – Supercluster Projects:** provides funding for projects that demonstrate the development or application of an advanced manufacturing technology or process.



Windsor-Essex is the right location to invest

Our team is happy to assist by connecting and putting together a package that is tailored for any company. We will work to bring all partners and stakeholders together to show you why 'Our Location', will be 'Your Advantage'!

Connect with us to find out more:

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